

COMMERCIAL PLAN

The Commercial Plan was created thinking on the objective of increasing the potential customers of the affiliated company, enhancing its network and influence leading the fight against climate change. We are focused on the growth of the environmental management in Colombia, Peru and Chile through a platform of business connections.



BENEFITS

- Commercial, strategic, and financing Business missions in Chile, Colombia and Peru.
- Networks of contacts and customers databases according to the needs of the affiliate.
- Commercial consulting: Online commercial questionnaire for the development of a personalized action plan focused on affiliates needs.

THE AFFILIATION INCLUDES

- From 10 to 12 meetings in the semester with potential customers, allies, suppliers or financing companies and organizations.
- Market research identifying the best companies to be contacted..
- Commercial Coordinator assigned, who will be in charge of carrying out the commercial management for the affiliate.


THE AFFILIATION INCLUDES

- For this purpose, we use an Orusdata database with more than 20,000 contacts from different companies and sectors in Chile, Colombia and Peru.
- Commercial strategies with potential clients and projects.
- Generation of connections for the achievement of projects and business.

CONTACT US


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